## Navigating Prompt Payment Legislation in British Columbia: Current Landscape & Industry Impacts. January 24, 2025

Presented by: Chris Atchison President, BCCA



British Columbia Construction Association

### REGIONAL





VICA Vancouver Island Construction Association

VRCA Vancouver Regional Construction Association

Four Regional Associations with four regionally elected Boards of Directors

### PROVINCIAL



The four Regional Boards each appoint Board Members to the BCCA Board of Directors:



### NATIONAL



Canadian Construction Association

- 1. BCCA is an active member of the CCA.
- 2. BCCA has a position on the Finance and Audit Committee and the COO Council.
- BCCA Board Members are represented on some of the CCA's 5 National Advisory Councils, established to provide feedback to the CCA Board of Directors on issues of national importance.

#### 2025-2030 STRATEGIC PLAN EXECUTIVE SUMMARY



#### OUR MISSION

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TRATEGIC

PRIORITIES

To ensure the construction industry thrives in building British Columbia.

#### OUR VALUES

Safety + Leadership + Inclusivity Innovation + Community + Fair, respectful, sustainable business practices



#### ADVOCATE FOR INTEGRITY

**OUR VISION** 

The trusted champion

for British Columbia's

construction industry.

Centered on Construction Delivery, BCCA advocates for best practices and sustainable construction methods to ensure our communities thrive economically, socially and sustainably.

#### ADVANCE PRODUCTIVITY

For the Construction sector, BCCA advances industry leadership in workforce development, technology and innovation, while delivering value to British Columbians.

#### ACTIVATE CONNECTIONS

A sought-out connector, BCCA builds, strengthens and expands relationships between businesses, communities, associations, and government, informing policy and programs that are future focused and aligned.

ASSOCIATION

A best in class association that partners with RCAs and CCA to deliver member value and create capacity, while operating effectively following best practices in governance.

British Columbia Construction Association	BC C	ON	STRUCT	ION	STAT PACK All 2024		
<b>#1</b> Construction's rank as an employer in IBC's goods sector	\$166B Value of proposed construction projects in BC		\$170B Value of current construction projects in BC	10% BC constructs correstbution 1	10% BC construction industry construction to RCs GDP		
BRITISH COLUMBIA CONSTRUCTO #4	+2%		18% #3	23%	#2		
INDUSTRY & WORKFOR				5-YEAR	Sector Sector		
\$170B		Value of projects	current construction in BC	^	<b>48</b> %		
\$29.3B	والله		lar contribution by the tion industry to BC's GDP	~	38%		
28,065	<u></u>	compani	of construction les in BC re less than 20 employees)	^	<b>9</b> %		
167,300			of trades workers in BC's tion labour force of 243,000	¥	7%		
\$72,200	) 🍈	construc	yearly wage of BC tion employees cumulative yearly wage)	^	17%		
20,700	C	opening	of construction job s in BC due to retirements ansion by 2033	~	7%		
6,600	23	in BC the	of construction jobs at will be unfilled due r shortages by 2033	~	16%		
5.7%	22,	workfore	ige of the construction trades to in BC that is female (# of in the construction trades is 9;	536)	24%		

## BC CONSTRUCTION INDUSTRY SURVEY

20

PRESENTED BY

British Columbia

Construction

Association

INDUSTRY INSIGHTS FROM CONSTRUCTION EMPLOYERS AND TRADESPEOPLE. WAGES & SALARIES SPECIAL EDITION



"Bc needs prompt payment legislation and more skilled workers. We need to alleviate the financial and operational stresses that are undermining our industry. If we continue as we are, contractors will be forced to make hard choices to preserve their business, their health, and quite frankly their sanity."

- Chris Atchison, BCCA President



## **BCCA PROGRAMS AND SERVICES**



British Columbia Construction Association























## **GOVERNMENT RELATIONS**

## What is "Industry Practices"?



- 1. Supporting Construction Delivery: procurement, contracts and regulations
  - Kitchen table issues *aka* what keeps people up at night
- 2. Public Sector Advocacy, Lobbying and Education: we want government to be fair, open and transparent (and follow their own rules/guidelines)
  - *Owners Only* tell Owners about this!
  - BC Documents Committee ("BCDC"): endorsed by ACEC-BC and AIBC
  - Public Construction Council of BC ("PCCBC")
- 3. Guides and Resources (for Industry *and* Owners)
- 4. Bid Depository for Subcontractors ("BOBS")

- Owners Only
- DMIIF and the CAMF
- Removal of Contract A

**Industry Practices Projects** 

- Trade Definitions
- Closeout Guide
- BCDC / CCDC
- Read your Contract
- BidCentral
- TalentCentral

# Guides & Resources: Construction Delivery

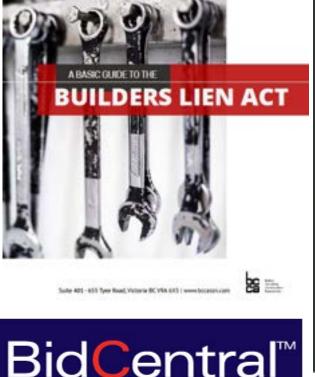
BC DOCUMENTS COMMITTEE DOCUMENTS BCDC 2-2022

Guidelines and Standard Documents for a Stipulated Price Bid for Use on Publicly Funded Building Projects in the Province of British Columbia

## BCCA'S OWNERS ONLY

## **READ YOUR CONTRACT**

Every day is "Read Your Contract Day". Here are our Top 10 Tips to guide your review.





GUIDE TO THE CLOSEOUT OF CONSTRUCTION CONTRACTS & PROJECTS



Reading all well-belowed by the Arbert Delawine Construction Association with the segment of legal control Read the Content on approximate BCOX \*D Systems for Builders Control \*

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British Columbia Construction Association

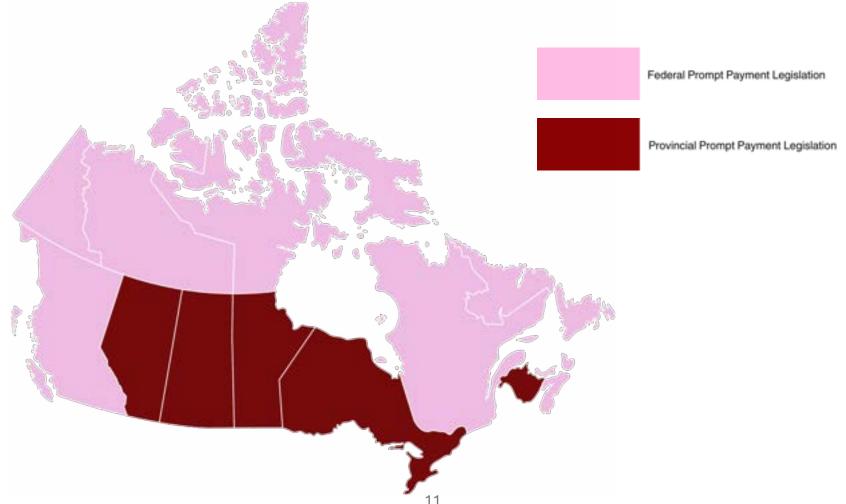
# PROMPT PAYMENT LEGISLATION



British Columbia Constructior Association



## THE STATE OF PROMPT PAYMENT LEGISLATION IN CANADA



bccassn.com

## **PROMPT PAYMENT LEGISLATION**



On August 29, 2022, **Alberta** enacted the Prompt Payment and Construction Lien Act (PPCLA) This legislation introduced mandatory prompt payment timelines and a dispute adjudication process. - amended in December 2024 to align public sector projects

**Ontario** was the first province to implement prompt payment and adjudication provisions through amendments to its Construction Act, which came into force on October 1, 2019.

- amended in October 2024

Key provisions include:

• **Payment Timelines:** Owners must pay contractors within 28 days of receiving a proper invoice. Contractors, in turn, are required to pay subcontractors within 7 days of receiving payment.

• Adjudication Process: A mechanism for resolving payment disputes has been established.

In **Quebec**, a pilot project was initiated to test a prompt payment regime on public construction projects. This regime is currently applicable to an additional 180 public construction projects, as identified in Schedule 1 of the Act.



# PROMPT PAYMENT LEGISLATION IS <u>MORE</u> THAN JUST PAYMENT TERMS

- 1. Lien Act Reform
- 2. Adjudication Services
- 3. Prompt Payment

## ....THE MORE THAN JUST PAYMENT TERMS

The best tools for Prompt Payment will remain..

#### -Contracts are the foundation

PPL will compliment by standardizing timelines and ensuring adherence, reducing risk of non-payment and unjustified delays

#### -Lien reform

Worked with the law society to modernize – including the mandatory release of holdbacks

#### -Adjudication

Fast track dispute resolution process using mutually agreed upon industry subject matter experts

#### -Prompt payment

Proper invoice from GC to Owner / 28 days and 7 days after that down through the chain

Lessons to keep in mind: transition time and multiple adjudication agencies

Areas to address: carve outs, black listing behaviour, slow uptake

## WHAT'S HAPPENING IN BC





















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**VRC** 

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## **CROSS-JURISDICTIONAL ANALYSIS AND RECOMMENDATIONS**



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The Time to Act Promptly is Now: A Paper on the Benefits of Prompt Payment and Adjudication Legislation

May 2, 2024

Prepared by:

Glenn Ackerley and Kathleen Gregus

## WeirFoulds

#### 1. INTRODUCTION

The construction industry in British Columbia ("BC") is at a crossroads. As identified in the *Cross-jurisdictional Legislative Comparison of Prompt Payment and Adjudication Regimes Across Canada* report (the "BCCA Cross-Jurisdictional Comparative Report"),<sup>1</sup> there has been a major shift in Canadian and international jurisdictions towards the adoption of prompt payment and adjudication legislation applicable to construction.<sup>2</sup> Despite this, BC has yet to modernize its construction legislation, perpetuating a situation of chronic payment delay throughout the industry. Currently, the ripple effect of late payment is felt far beyond the job site, permeating all aspects of construction and into the general economy of BC.

While frustration with delayed payment on construction projects is at an all-time high in BC, so are levels of support for the adoption of prompt payment legislation. For many years, prompt payment legislation has been recognized as an important means of addressing payment delays by facilitating the timely flow of funds throughout the construction industry.<sup>3</sup> Although progress has been slow, the unyielding advocacy efforts undertaken by industry groups in this province are at last gaining traction among policy makers.<sup>4</sup> After years of encouragement from businesses and industry leaders in BC for the development of prompt payment legislation, and recommendations to this effect from government officials, the BC Standing Committee on Finance and Government recently expressed their commitment to prioritize its enactment.<sup>5</sup>

Although these statements of commitment are reason for optimism, the pursuit of changes to applicable construction legislation must continue. Years of advocacy have demonstrated that stated commitments, without being accompanied by meaningful action being taken by the key levels of government to implement the necessary legislation, will mean that the adoption of a prompt payment regime and the development of a truly economically healthy construction industry will remain elusive.

Building upon the analysis presented in the BCCA Cross-jurisdictional Comparative Report, this paper seeks to encourage the BC government to seize the opportunity to adopt prompt payment



## BC'S CONSTRUCTION INDUSTRY DESERVES PAYMENT CERTAINTY

#### **PROMPT PAYMENT LEGISLATION: IT JUST MAKES SENSE**

PAYMENT CERTAINTY IS ESSENTIAL

#### THE TIME FOR LEGISLATION IS NOW

#### PRECEDENTS IN OTHER CANADIAN JURISDICTIONS

Most of Canada is embracing the need for Prompt Payment Legislation, setting a fair and just benchmark that British Columbia must meet to remain competitive. The path is clear.





## **PROMPT PAYMENT WORKING GROUP**



British Columbia Construction Association

An industry working group has been established and managed by the Ministry of the Attorney General to accelerate progress on prompt payment legislation.

The group is tasked with providing industry expertise and guidance to shape development of legislation specifically for BC, informed by the cross-jurisdictional analysis.

Educational sessions on Prompt Payment and Adjudication were hosted by BCCA to facilitate meaningful discussions.



## FEDERAL PROMPT PAYMENT LEGISLATION JUST ENACTED

New federal prompt payment legislation to protect construction workers

NEWS PROVIDED BY Public Services and Procurement Canada → Dec 12, 2023, 10:00 ET



GATINEAU, QC, Dec. 12, 2023 /CNW/ - Canada's construction industry employs an estimated 1.5 million people, making it an important driver of our economy. In 2016, industry stakeholders raised the long-standing issue of payment delays along the contracting chain, and we listened.

Today, the Honourable Jean-Yves Duclos, Minister of Public Services and Procurement, announced that federal prompt payment legislation came into force on December 9, 2023, to address long-standing construction industry concerns, including the timeliness of payments, protecting vital construction jobs and making it easier to do business with the Government of Canada.



## **BCCA SPONSORS FEDERAL PROMPT PAYMENT EDUCATION**

**Federal Prompt Payment for Construction** Work Act - Prompt Payment [part 1 of 2] sponsored by **Glenn Ackerley and Jeff Scorgie** February 1, 2024

## **Prompt Payment Legislation:** It Just Makes Sense



Columbia Construction Association



# DISCUSSION & QUESTIONS



British Columbia Construction Association



## Visit the BCCA website at bccassn.com/industry-priorities/prompt-payment/ for more information

## THANK YOU.