50 YEARS OF LEADERSHIP
SESSION OBJECTIVES

- Update your understanding of The Roofing Contractors Association (RCABC)
- Review five roof details
- Be exposed to differing perspectives between RCABC Roofing Contractors Accepted Inspector/Consultants
- Have renewed commitment and inspiration to continue working with RCABC
AGENDA

Judy Slutsky, Director of Business Development

   RCABC Overview & RoofStar Guarantee

Ivan Van Spronsen, Executive Vice President

   RCABC & RCI Relationship

Hamish Matheson, Technical Advisor

   Roof Details & Technical Report

Panel & Group Discussion
- 50 years of Industry Leadership, technical expertise, financial strength, dedicated research

- Over 70% of BC large Industrial, Institutional & Commercial roofing is done by RCABC Roofing Contractors

- RoofStar Guarantee issued over 20,000 Guarantees, Over 1 Billion in contract values
RCABC MILESTONES

1958  First Canadian Roofing Trade Association
1960  Introduced First Roofing Guarantee
1988  First RPM Published
1993  First Apprenticeship Class
2005  First RCABC-Introduced Ten Year Guarantee
2011  Guarantee Program Re-branded as RoofStar
2012  Industry’s First Manual Published in a Wiki Format
HOW RCABC WORKS
PREQUALIFICATION OF:

☑ Roofing Company - Members
☑ Accepted Materials – Associate Members
☑ Accepted Inspectors – True, 3rd party independent
ROOFING CONTRACTORS

✓ Experienced management team
✓ Financially responsible
✓ Demonstrate a high degree of business ethics
✓ Sponsored by a current Active Member
✓ Provide a bond in favor of RCABC
✓ COR (BC Construction Safety Alliance)
✓ Journeymen and Apprentices
ACCEPTED MATERIALS

- Must be an Associate Member
- Meet or exceed the acceptance requirements of the RCABC Technical Committee
- Provide a bond in favor of RCABC
ACCEPTED INSPECTIONS

✓ Extensive knowledge about the roofing industry and roofing in BC
✓ Integrity and reliability
✓ 100% independent, third party
✓ Inspection firms are *not* members of RCABC
Roof Contractors

RCABC

Inspectors

Installers

Materials
INSPECTION UNDER THE GUARANTEE

**STEP 1**
project tendered by owner or architect

**STEP 2**
roofing company is selected
INSPECTION FIRM ASSIGNED?

YES

NO
INSPECTION FIRM ASSIGNED?

YES

INSPECTOR
will observe installation & perform final inspection

NO
INSPECTION FIRM ASSIGNED?

- **YES**
- **NO**

**INSPECTION FIRM**
will be chosen by owner or RCABC
5 & 10 YEAR ROOFSTAR GUARANTEES

✓ RPM Standards applied to 5 & 10 year Guarantee
✓ Inspection Frequency: Start, course of construction, final inspection, Re-inspections:
  5 year: 2 year re-inspection
  10 year: 2,5,8 year re-inspection
✓ Inspection reports go to Owner, Contractor, RCABC, other project stakeholders
10 YEAR GUARANTEE CERTIFICATE
RCABC GUARANTEE CORP. (RGC)™

GUARANTEE NUMBER
OWNER
OWNER ADDRESS
PRODUCER DESCRIPTION (EAV MODE)
PRODUCT QUANTITY
ROOFING CONTRACTOR
MANUFACTURER / SUPPLIES
DATE OF COMPLETION OF WORK
GUARANTEE PERIOD (START-STOP)

Limited guarantee of workmanship and materials

1) The contractor shall perform the work in a workmanlike manner and shall use materials of the quality, type and grade specified in the contract. Any substitutions shall be made only with the written consent of the owner.
2) Any alterations, changes, additions or deletions made by the owner shall not be covered by this guarantee.
3) The contractor shall be responsible for any damage to the property caused by the contractor’s work or materials.
4) The contractor shall be responsible for any damage to the property caused by the manufacturer’s work or materials.
5) The contractor shall be responsible for any damage to the property caused by the owner’s work or materials.
6) The contractor shall be responsible for any damage to the property caused by the owner’s failure to maintain the property.
7) The contractor shall be responsible for any damage to the property caused by the owner’s failure to comply with the maintenance instructions.
8) The contractor shall be responsible for any damage to the property caused by the owner’s failure to comply with the operational instructions.
9) The contractor shall be responsible for any damage to the property caused by the owner’s failure to comply with the warranty instructions.
10) The contractor shall be responsible for any damage to the property caused by the owner’s failure to comply with the inspection instructions.

The Contractor Seal of
RCABC GUARANTEE CORP.
was properly affixed to the preceding:

The Corporate Seal of
ROOFING CONTRACTOR
was properly affixed to the preceding:

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ROOFSTAR CLAIMS HISTORY

- RoofStar program works!

- Since inception in 1960, Claims history is negligible – given $1 Billion in contract values

- RCABC receives more leak detection inquiries than valid claims
RoofStar Guarantee Brand

✔ ★★★ 200 stakeholder interviews throughout BC

✔ Understand commonly held current perceptions of RCABC and RoofStar Guarantee Program

✔ Confirmed and communicated a unique, differentiated, relevant and credible RoofStar Strategic Direction
RCABC has a Rich History

Provides Security & Peace of mind

Roof Contractors are…
“qualified, trained, experienced”

Materials & Systems…
“pre-qualified, proven performance”

Third Party Independent Inspection
“arms length, consistent, quality control on roof installation”
Trends

- Growing consumer and regulatory demand for Building Envelope Consultants
- Architect desire for a shift in liability & pressures
- Public/Private Construction Partnerships
- New generations of design authorities
- Warranty & Guarantee proliferation in market
ROOFSTAR STRATEGIC VISION

Who We Are
RCABC is a distinct group of skilled roof practitioners, business owners and roof experts who are leaders in bringing an industry together where quality of work is passed down through the generations, with a consistent commitment to quality, education, research and safety

Who We Serve
We serve the informed and discriminating building owner who has a long term vision for their property, recognizes the value of a quality installation, and wants to limit risk and liability. We enable building owners' most trusted advisors to provide long term cost effective and practical solutions to better serve their client

What We Provide
We provide a guarantee that delivers peace of mind and security for the long term performance of your roof
FUTURE OF ROOFSTAR

✓ Demonstrate value to new generations of inspectors, design authorities
✓ Maintain existing and develop new relationships
✓ Deliver on the RoofStar Guarantee Promise
NEVER UNDER ESTIMATE THE IMPORTANCE
OF A COMPREHENSIVE ROOF GUARANTEE

OR THE STUBBORN DETERMINATION OF A SINGLE
RAINDROP TO GO WHERE IT DOESN’T BELONG

Roofing involves some big decisions. Saying yes to the RoofStar Guarantee means peace of mind knowing your investment is backed by the best in the industry. You’ll access the best materials, the most reliable contractors & installers—and you’ll have an independent, 3rd party inspector on your team: someone who will monitor the installation process and work on your behalf to ensure things are done right from square one. Because the only thing more determined than a stubborn raindrop, is our commitment to protecting your investment down the road.

Roofing: It’s what we do.

rcabc.org | roofstar.ca
There are consequences to choosing badly. However, saying yes to the RoofStar Guarantee means peace of mind knowing your investment is backed by the best in the industry. You’ll access the best materials, the most reliable contractors & installers—and you’ll have an independent, 3rd party inspector on your team: someone who will monitor the installation process and work on your behalf to ensure things are done right from square one. So when the thunder rolls in, you can count on RCABC to protect you from the storm.

Roofing: It's what we do.
There are consequences to choosing badly. Saying yes to the **RoofStar Guarantee** means peace of mind knowing your investment is backed by the best in the industry. You'll access the best materials, the most reliable contractors & installers—and you'll have an independent, 3rd party inspector on your team: someone who will monitor the installation process and work on your behalf to ensure things are done right from square one. And that means one less thing to worry about when the storm hits.

**Roofing: It's what we do.**

rcabc.org | roofstar.ca
The Art of inspiring others to act towards a common goal

- Engage the team
- Enable others
- Provide direction & support
- Protect and defend the brand
LEAVE YOU WITH THIS THOUGHT

- Communicate with us

- Let us know how to better engage with you

Renewed commitment and inspiration to work together!
Roofing It’s what we do!
IVAN VAN SPRONSEN, Executive Vice President

- The Relationship between RCABC and RCI
- Ad Hoc Inspector/Contractor Sub-Committee
- RCABC as an Industry Educator
- RCABC Research Initiatives
HAMISH MATHESON

➢ Frequently Asked Questions
➢ Five Roof Details
➢ RCABC Technical Services
PANEL

Panel Moderator: Pierre-Michel Busque, President, Busque Engineering

RCABC Accepted Inspectors
  Allan Martin - Senior Consultant, Morrison Hershfield
  Tom Parisien – President, Westcoast Roof Inspection Services

RCABC Roofing Contractors
  Brad Eward - General Manager, Continental Roofing
  Lawrence Matzek – Bollman Roofing

RCABC
  Rob Harris - Technical Manager
DISCUSSION OBJECTIVE

➢ To identify communication challenges and recommendations for improved communication between the Roofing Contractor and the Inspector/consultant
PANEL DISCUSSION

1. From your perspective - What are the most important elements to develop and maintain good working relationships between the inspector/consultant, the roofing contractor and the project team – at the project site?

2. From your experience - Discuss the challenges and best practices you use to enhance communication during:
   - Pre-start meetings
   - Course of construction inspection
   - Final inspection